Yealink

Empowering Your Communication and Collaboration

Yealink Voice & Video Device Solutions for Microsoft Teams

Gábor Korpás, atlantis telecom 30. 11. 2022







Overview

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Microsoft

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Yealink - A partner you can count on

Yealink's core offering: Yealink to Bring the Microsoft Teams Experience to Every Space

Yealink high quality portfolio for Microsoft Teams are future-proof, Teams powered phones and MTRs with native Teams experience to help our joint customers realize the vision of Intelligent Communications, backed by a top tier one-stop UC endpoint solution provider.

One-stop solution provider:

One-stop Teams native solution to reduce costs of procurement & support/services

Simplicity of experience:

True Teams 'best of breed', Consistent Teams experience to drive user adoption

Easy deployment and management:

Tenant Admins can manage the phones / MVC series via Yealink Device Management Platform

Global coverage:

Provide global support and post sales services for customers 2001 Founded, public company

Global No.1 SIP phone provider

3 R&D Centers

4 Global Regional Offices

3 Global Warehouses

70+ Global Distributors

200+ Global Partnerships

100+ Countries & Districts Coverage

Yealink spent only 2 years to build its full range of Teams certified devices



Desk Phone



Speakerphone



Conference Phone



MTR & Collaboration Bar



Peripherals



Deployment and Management Tools









Yealink Audio Devices Portfolio for Microsoft Teams & SfB

Comprehensive Portfolio for Every co-working and private Space



Certified for

Skype for Business

Desktop & Conference Phone













MP52

MP54

MP56

MP58/MP58-WH

VP59

CP965

USB Phone /Speakerph ones /Headsets















MP50

CP700 CP900

UH34

UH36 Mono/Dual

UH38 Mono/Dual

DECT Headsets













BH72

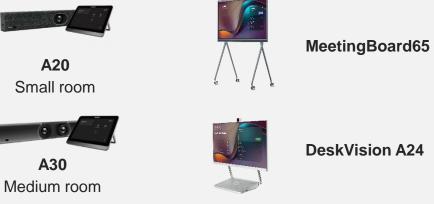
Yealink Video Devices Portfolio for Microsoft Teams

Comprehensive Portfolio covering from huddle to extra-large spaces



Microsoft Teams System on **Android**





USB Camera

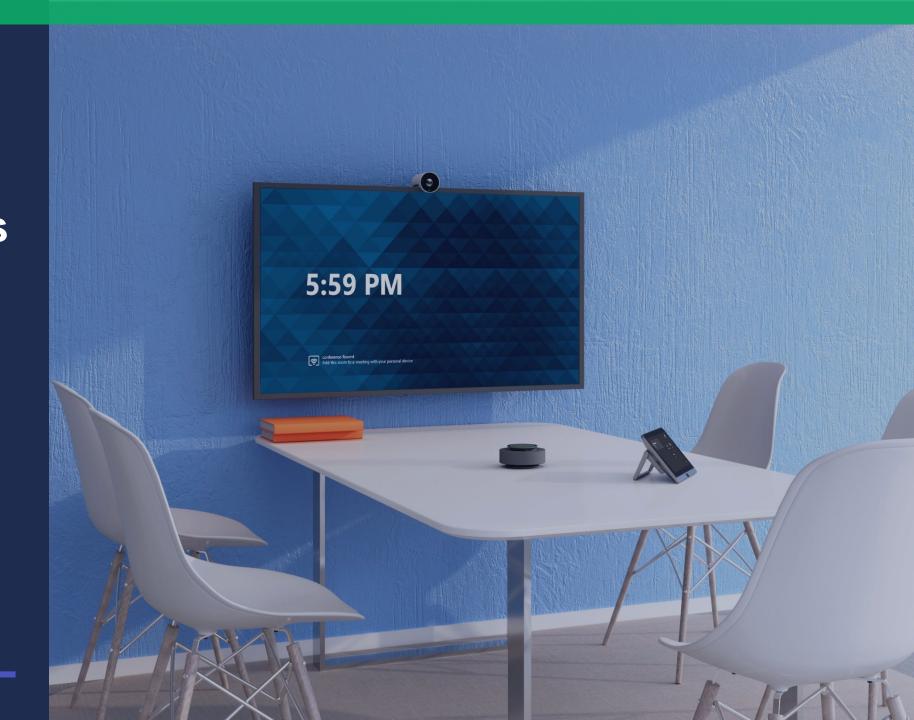


Microsoft Teams System on **Windows**



Yealink Video Device Solutions for Microsoft Teams





Yealink's Video Portfolio for Microsoft Teams

Comprehensive Portfolio for Meeting Spaces

MTR system on Android



MeetingBar A20
Huddle and Small spaces



MeetingBar A30
Medium space



NEW

MTR system on Windows



Focus and Small Room 2-6 people



MVC660 Medium Room 7-11 people



MVC940 with AVHub Extra-large Meeting Room 18+ people



MVC400 Huddle and Small Room 2-7 people



MVC840 Medium - Large Meeting Room 12-18 people



MVC960 Extra-large Meeting Room 18+ people



MVC640 Medium Room 7-11 people



MVC860 Medium - Large Meeting Room 12-18 people

Consistent Teams experience cross devices

Core benefits of MVC II series



Premium Voice & Video Quality



Benefits:

- Dedicated voice & video device solutions for all types of meeting spaces
- Intelligent meeting experience: Everyone is seen and heard clearly without complicated manual operation



One CAT5e Cable Technology



Benefits:

- One CAT5e cable connects
 TV area to conference table
- Simplified complicated cabling
- · Shorten deployment time



Consistent Teams experience



Benefits:

- Consistent experience to drive user adoption
- Easy to use
- One click to join



Wireless Content Sharing



Benefits:

- Option for wired and wireless content sharing
- One click to share content wirelessly



Remote Device Management



Benefits:

- Easily to monitor, manage devices remotely
- Allow IT managers to focusing on business operation

Yealink MVC320 Microsoft Teams Room System for Focus and Small Rooms



Focus and Small Rooms (2-6 people)





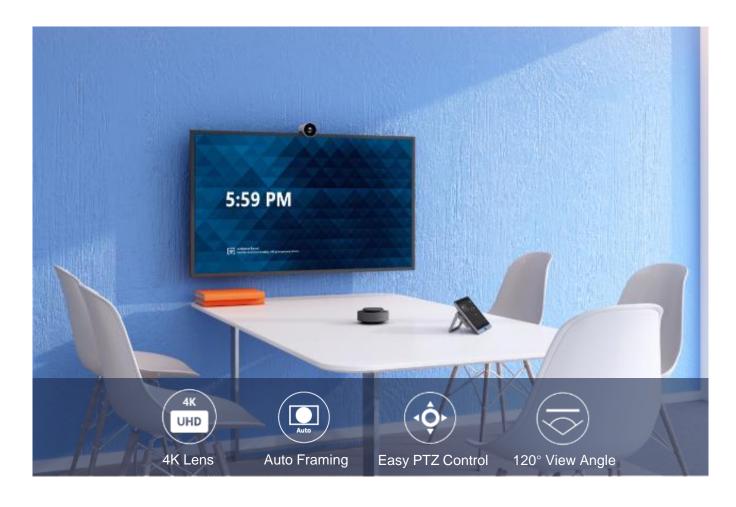
4K video with large field of view

Featuring 4K HD video image with Auto Framing, 120° extra large field of view fit for small room



Full-duplex HD audio

MSpeech speakerphone, built-in three microphone matrix and 4W speakers for HD clarity and great voice pickup range



Yealink MVC400 Microsoft Teams Room System for Small and Medium Rooms



Huddle and Small Rooms (2-9 people)





Smart all-in-one UVC40 videobar

Al Technology with Auto Framing and Speaker Tracking 20MP camera 133° wide-angle lens, a electric lens cap



Anti-noise & full-duplex experience

With Yealink Noise Proof Technology built-in 8 MEMS microphone arrays and speaker full-duplex voice experience



Yealink MVC640 Microsoft Teams Room System for Small and Medium Rooms



Small and Medium Rooms (7-11 people)

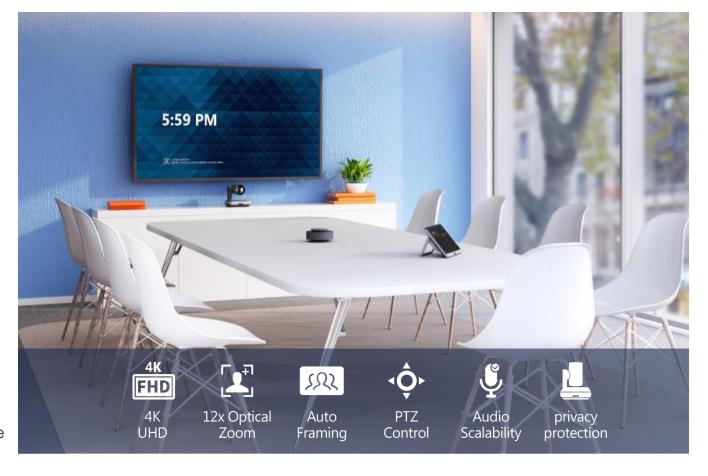




Featured 4K sensor and 12x optical zoom, Auto Framing, camera with auto-privacy protection



Great voice pickup for medium spacesMSpeech speakerphone, built-in three microphone matrix and 4W speakers for HD clarity and great voice pickup range



Yealink MVC640-Wireless-CPW90 Microsoft Teams Room System for Medium Rooms

Medium Rooms (7-11 people)





Smart 4K video meeting

Featured 4K sensor and 12x optical zoom, Auto Framing, camera with auto-privacy protection



Flexible audio capture with wireless microphones

Work with Yealink Soundbar. 360° 10 feet voice pickup range. Flexibility in placement without any wiring troubles.





Medium Rooms (7-11 people)





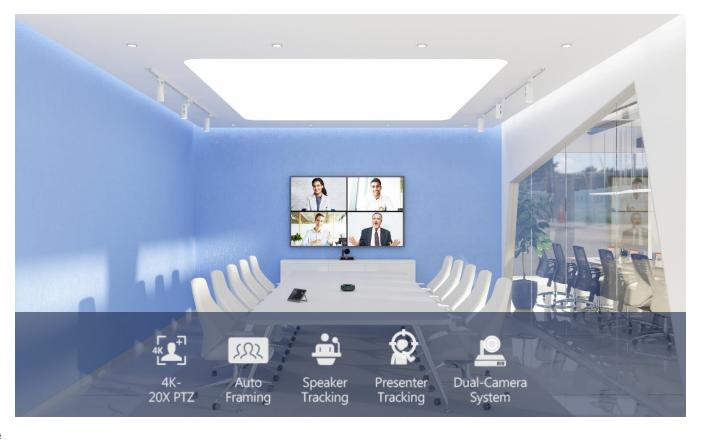
Smart 4K tracking experience

Featured 4K sensor and 12x optical zoom, Auto Framing, Speaker Tracking and Presenter Tracking camera with auto-privacy protection



Great voice pickup for medium spaces

MSpeech speakerphone, built-in three microphone matrix and 4W speakers for HD clarity and great voice pickup range





Medium and Large Rooms (10-20 people)





Smart 4K Video Meeting

Featured 4K sensor and 12x optical zoom, Auto Framing, camera with auto-privacy protection



Excellent audio covering large spaces

Built in 3-microphone array, 360° 20 feet voice pickup range. Cascade connection up to 6 units.



Yealink MVC860

Microsoft Teams Room System for Medium and Large Rooms

Medium and Large Rooms (10-20 people)

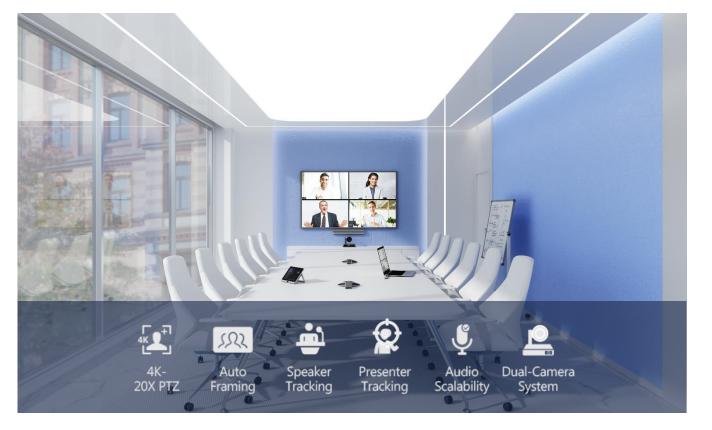




Featured 4K sensor and 12x optical zoom, Auto Framing, Speaker Tracking and Presenter Tracking camera with auto-privacy protection



Work with Microsoft Teams certified audio components. recommended devices including Yealink VCM34 microphone, VCM38 ceiling microphone and the CPW90 wireless microphone with MSpeaker II for different demands





Yealink MVC940 with AVHub Microsoft Teams Room System for Extra-Large Rooms

Extra-large Rooms (>18 people)







Multi Camera Solution

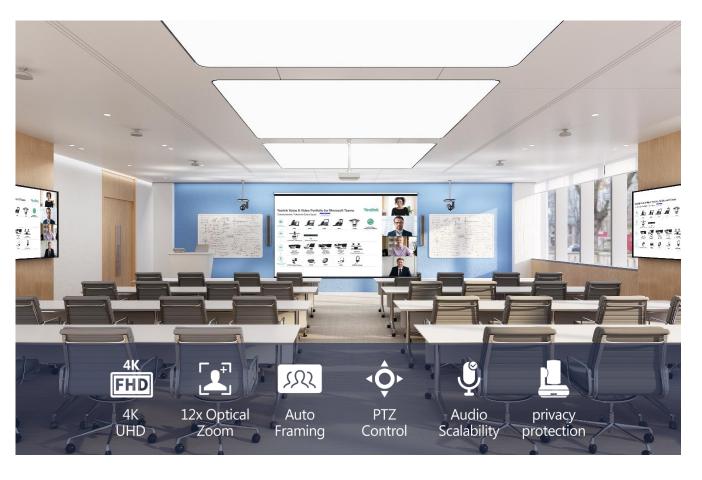
4K camera, 12x optical zoom, multi-camera solution with AVHub(up to 9 cameras)



Flexible audio system

Work with Microsoft Teams certified audio components. Recommended devices including Yealink VCM34 microphone, VCM38 ceiling microphone with MSpeaker II for different demands.

Compatible with audio solution from the mainstream thirdparty providers including Shure, Biamp, etc.



Yealink MVC960

Microsoft Teams Room System for Extra-Large Rooms



Extra-large Rooms (>18 people)





Multi Camera Solution

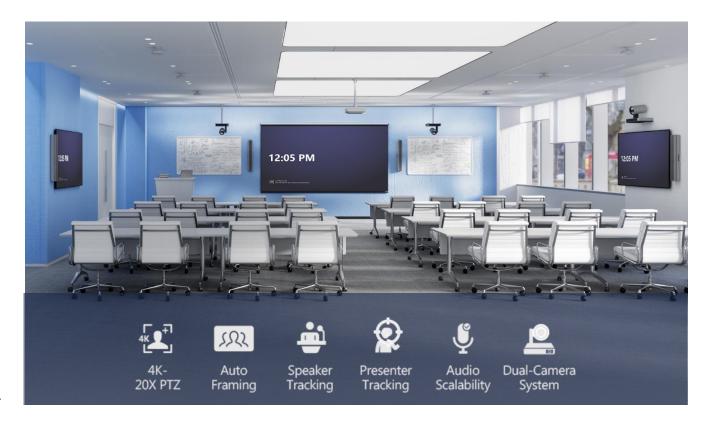
Dual 4K cameras, 12x optical zoom, multi-camera solution with AVHub(up to 9 cameras)



Flexible audio system

Work with Microsoft Teams certified audio components.
Recommended devices including Yealink VCM34
microphone, VCM38 ceiling microphone with MSpeaker II for different demands.

Compatible with audio solution from the mainstream thirdparty providers including Shure, Biamp, etc.



Yealink MVC S60

Room Solution for Enhanced Teams Rooms Experience



Small and Medium Rooms





360° 10K Panoramic Wide-angle Camera, 5x digital zoom, Teams Multi-Stream People Feed, Speaker Tracking

Intelligent audio system

With two sets of multi-functional microphones, the SmartVision 60 easily covers 20-foot (6m) audio pickup radius from all angles in medium rooms, as well as support intelligent voice features. Ask Cortana to join a meeting, send a message, share a file, and more. 7W High-Fidelity speaker.



Consistent Teams experience cross devices

Core benefits of MVC II series



Premium Voice & Video Quality

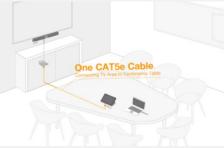


Benefits:

- Dedicated voice & video device solutions for all types of meeting spaces
- Intelligent meeting experience: Everyone is seen and heard clearly without complicated manual operation



One CAT5e Cable Technology



Benefits:

- One CAT5e cable connects
 TV area to conference table
- Simplified complicated cabling
- · Shorten deployment time



Consistent Teams experience



Benefits:

- Consistent experience to drive user adoption
- Easy to use
- One click to join



Wireless Content Sharing



Benefits:

- Option for wired and wireless content sharing
- One click to share content wirelessly



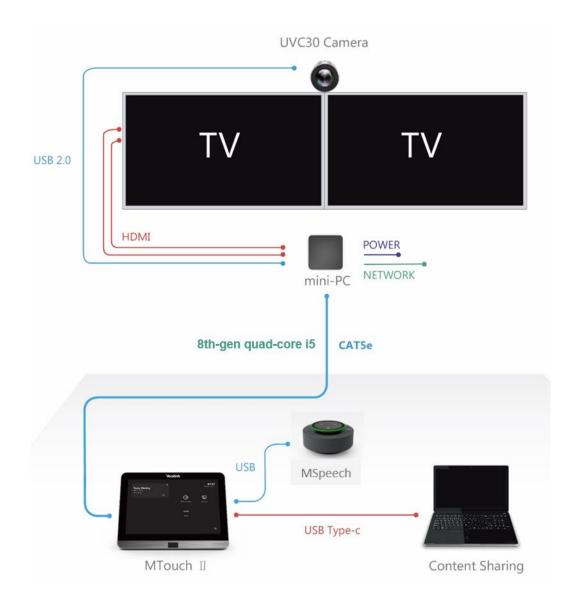
Remote Device Management

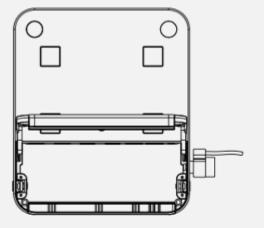


Benefits:

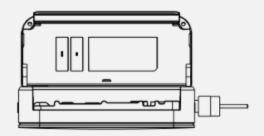
- Easily to monitor, manage devices remotely
- Allow IT managers to focusing on business operation

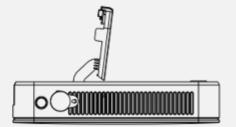
One CAT5e Cable Technology

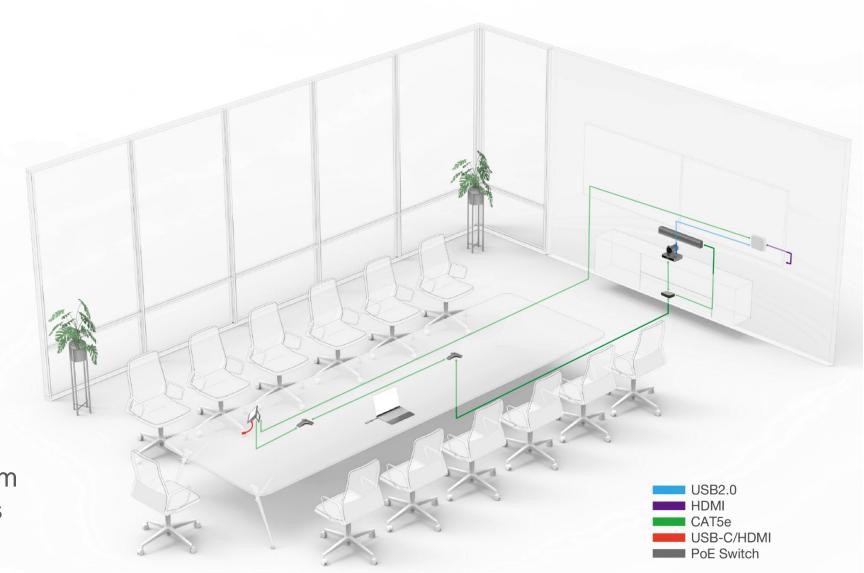




Integrated cable lock

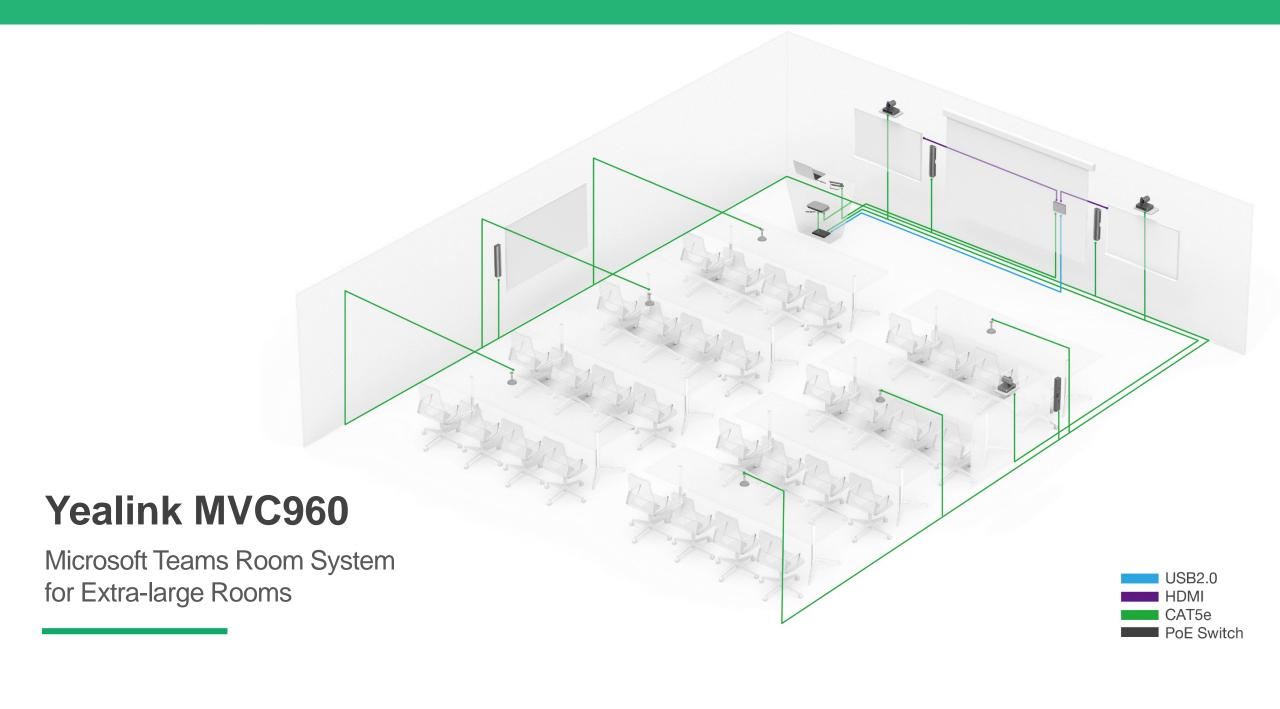






Yealink MVC860

Microsoft Teams Room System for Medium and Large Rooms



Consistent Teams experience cross devices

Core benefits of MVC II series



Premium Voice & Video Quality



Benefits:

- Dedicated voice & video device solutions for all types of meeting spaces
- Intelligent meeting experience: Everyone is seen and heard clearly without complicated manual operation



One CAT5e Cable Technology



Benefits:

- One CAT5e cable connects
 TV area to conference table
- Simplified complicated cabling
- · Shorten deployment time



Consistent Teams experience



Benefits:

- Consistent experience to drive user adoption
- Easy to use
- One click to join



Wireless Content Sharing



Benefits:

- Option for wired and wireless content sharing
- One click to share content wirelessly



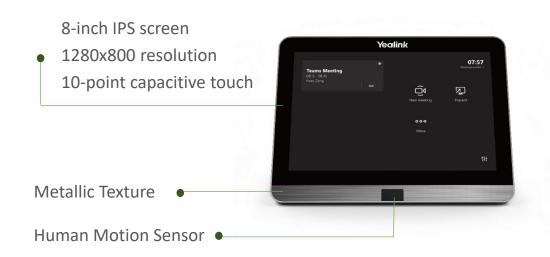
Remote Device Management



Benefits:

- Easily to monitor, manage devices remotely
- Allow IT managers to focusing on business operation

Consistent Teams experience





Seamless Teams Meeting with easy meeting controls with one-touch join, attendee detection for activation, call control, camera control, content sharing

Wireless Content Sharing



Use **USB-C**, **(HDMI adapter)** to share content, more popular sharing interface.



Remote Device Management



Yealink MVC II series video solution supports the Yealink Device Management Platform/Cloud Service. You can manage, monitor, configure, update and diagnose all Yealink audio and video devices and peripherals on this platform remotely

Yealink A20 Teams Edition

All-in-one MeetingBar Huddle and Small Rooms (2-7 people)







With 20 Megapixel, equipped with AI technology including Auto Framing and Speaker Tracking for the most appropriate view and smart video meeting



Built-in 8 MEMS microphone arrays and speaker, with Yealink Noise Proof Technology, acoustic echo cancellation for clear and superior voice

All-in-one Design, Quick Setup, Seamless Teams **Experience**

Built-in Microsoft Teams and Android 10 with enhanced features, plugand-play feature for easy installation, bundle options with CTP18 touch panel for better meeting controls











Yealink A20 Teams Edition Huddle and Small Rooms (2-7 people)



Key Specification

- Qualcomm Snapdragon 845 chipset
- ALL-IN-ONE design
- 20MP camera
- 120° Super filed of view
- Electric Privacy Shutter
- Dual screen
- Auto framing and speaker tracking
- Built-in 8 MEMS microphone array
- Built-in 5W high fidelity speaker
- Yealink Noise Proof Technology
- Echo cancellation
- Built-in Bluetooth, dual-band Wi-Fi
- Content sharing
- Whiteboard
- Certified by Zoom & Microsoft Teams

Package options:

- MeetingBar A20
- MeetingBar A20 with CTP18 touch panel





Yealink A30 Teams Edition

Certified for Microsoft Teams

All-in-one MeetingBar for Medium Rooms (7-11 people)





Dual-camera system, Al-Powered Camera

Equipped with two cameras design, featuring AI technology including Auto Framing and Speaker Tracking for smart video meeting covering medium rooms



HD Full-Duplex Audio Experience

Built-in 8 MEMS microphone arrays and speaker, with Yealink Noise Proof Technology, acoustic echo cancellation for clear and superior voice



All-in-one Design, Quick Setup, Seamless Teams Experience

Built-in Microsoft Teams and Android 10 with enhanced features, plugand-play feature for easy installation, bundle options with CTP18 touch panel for better meeting controls





Yealink A30 Teams Edition for Medium Rooms (7-11 people)



Key Specification

- Qualcomm Snapdragon 845 chipset
- ALL-IN-ONE design
- Dual-camera system
- 8MP camera
- 120° Super filed of view
- Electric Privacy Shutter
- Dual screen
- · Auto framing and speaker tracking
- Built-in 8 MEMS microphone array
- Two Built-in 5W high fidelity speaker
- Yealink Noise Proof Technology
- Echo cancellation
- Built-in Bluetooth, dual-band Wi-Fi
- Content sharing
- Whiteboard
- Certified by Zoom & Microsoft Teams

Package options:

- MeetingBar A30
- MeetingBar A30 with CTP18 touch panel





New features

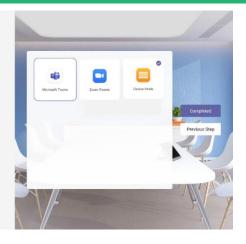


UC Provider Selection with standalone BYOD mode

UC Provider

Please select you UC provider





VCM36 Extended Wireless Mic.

Coordinate with internal mic for a balanced sound pick-up







Smart camera features

- Real-Time Auto Framing
- Speaker Tracking with Conversation Mode
- Picture-in-Picture
- Multi-focus Framing







Yealink
Collaboration
Display
Solutions for
Microsoft Teams





Yealink MeetingBoard65

An innovative collaboration display for creative teamwork



All-in-one design that fits all meeting rooms Smart collaboration whiteboard Premium and intelligent video experience Premium full-duplex audio experience







Yealink MeetingBoard65

Key Specification

- ALL-IN-ONE design
- Android 10
- 4K built-in camera
- Electric privacy shutter
- Enhanced Al Noise Cancellation
- Detachable optional PTZ camera for larger space*
- Extended wireless microphones*
- Dual-screen supported
- WIFI6 wireless presentation
- Wireless BYOD*
- Windows OPS Module*
- Upgradeable Android OPS Module
- Teams Whiteboard
- Microsoft Teams certified
- Wall mounted / Floor stand







Yealink DeskVision A24

A desktop collaboration display for your instant workspace





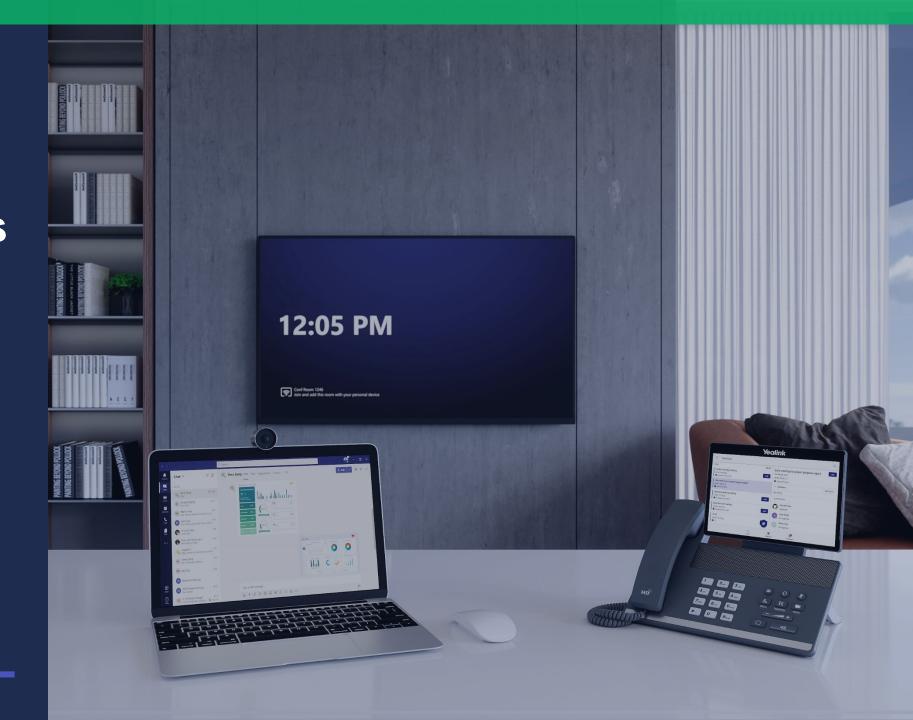
PC monitor mode & video conference terminal mode High quality microphone and speakers Full-HD video call Wireless charger for mobile phone



Key Specification

- PC Monitor Mode
- Video Conference Terminal Mode
- Full-HD Video Call
- High quality microphone and speakers
- USB Docking Station
- USB Power Delivery for PC
- QI Wireless Charger for Mobile phone

Yealink Voice Device Solutions for Microsoft Teams





Yealink's Audio Device Portfolio for Microsoft Teams

Comprehensive Portfolio for Personal Spaces and Team Collaboration





These devices also support Skype for Business On-premises and Online

What's new in Yealink Teams voice devices solution?

High quality market-proofed devices

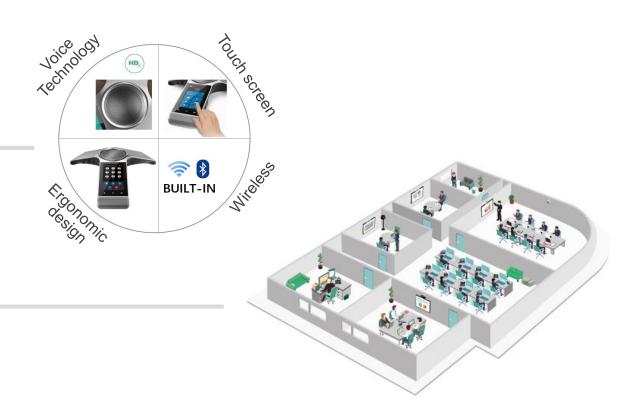
- Feature HD voice technology for better call quality (with Yealink's Noise proof, Full Duplex technology)
- · Come with touchscreen for quick and easy operation
- Come embedded with Built-In wireless (Wi-Fi, Bluetooth) for seamless interaction

Various business scenarios

- Meet different user cases (personal, shared, and collaboration)
- Designed for personal desks, executive rooms and huddle, mid-large meeting rooms

Simplicity of experience

- · Consistent UI across all the devices
- Integrated AI Technology –Initiate Cortana for Teams by a click
- · Provide calling and meeting features of Microsoft Teams







Teams phones experience

* Supported by Microsoft Teams



Calling

- Connect using Microsoft Teams
- Enhanced call quality provides clarity in every conversation
- View contact cards
- Escalate to conference call



Voice

- Invoke calls or multi participant conference calling
- Join meetings notification
- Add participants to meetings



Voicemail

- Listen to and manage your voicemail
- Read voicemail transcriptions



Meetings

- View calendar and meeting details
- One-touch join meeting
- View participant contact cards

Recommended device for each scenario













- Cost-effective
- 4.3 Inch Touchscreen
- HD Voice Full duplex technology | Noise cancelling
- Mid-level
- 7 Inch Touchscreen
- Dedicated Teams button
- HD Voice Full duplex technology | Noise cancelling
- Built-in Bluetooth and Wi-Fi

- Premium-level
- 7 Inch Touchscreen, adjustable screen angle
- HD Voice Full duplex technology | Noise cancelling
- Premium-level
- · Enabled for video call
- Built-in Bluetooth and Wi-Fi
- HD Voice Full duplex technology | Noise cancelling
- Multiple ways conferencing support
- Clear voice and speaker
- Advance features(recording)
- High quality audio experience – Six built-in beam-forming microphones
- Easy Plug-and-Play via USA or Bluetooth
- Excellent battery life for up to 12 hrs of talk time













MP54

MP56 MP58

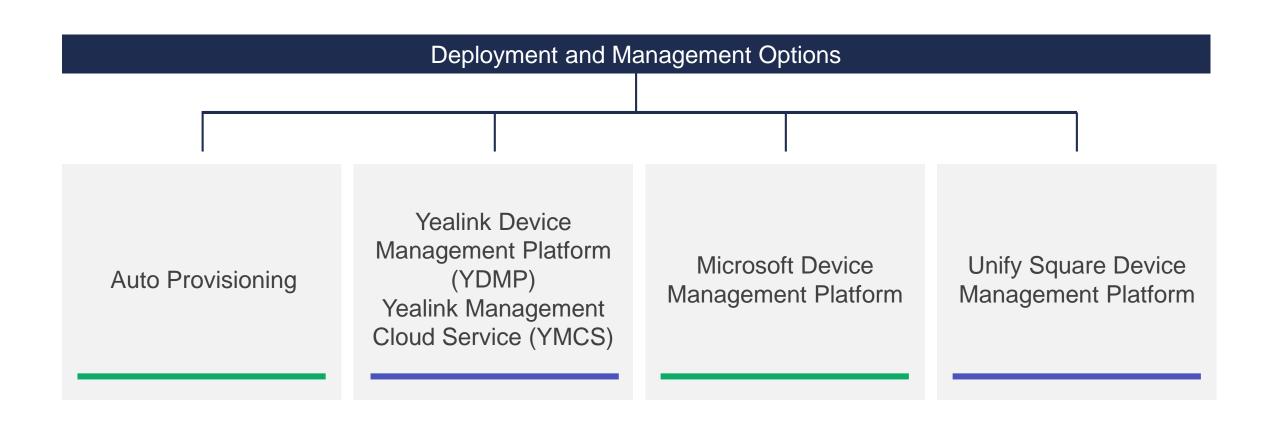
VP59 CP965

CP700/CP900

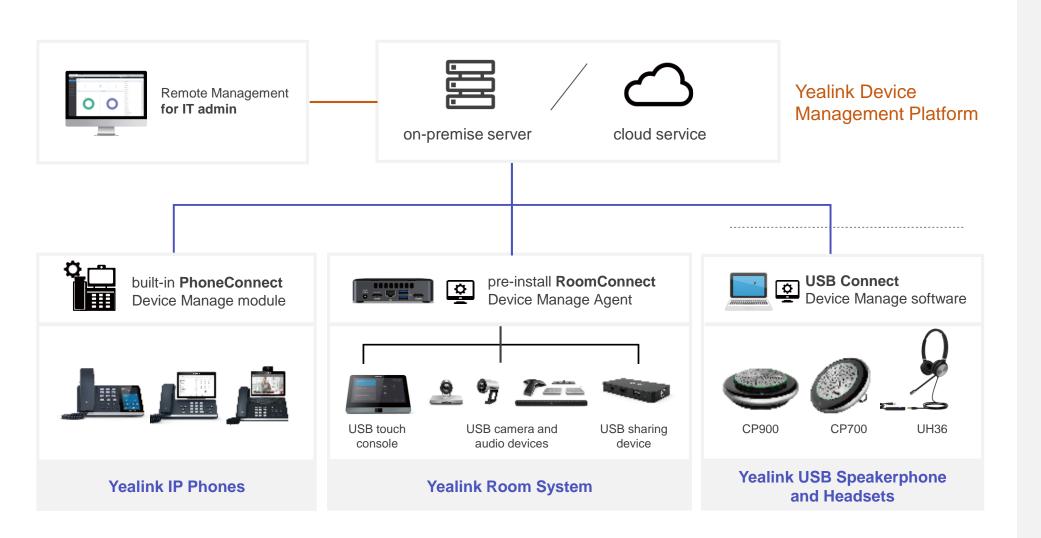
Entry-level Mid-level

Premium-level

Teams device deployment and management



Yealink Device Management Platform for all Devices









Monitoring and Alert



Update & Config



Remote Diagnosis



Yealink

Questions & Thank you

More information: yealink@atlantis.cz

<u>Yealink</u> is a global brand that specializes in video conferencing, voice communications and collaboration solutions with best-in-class quality, innovative technology and a user-friendly experience. A global leader in Unified Communication solutions, Yealink can be found in over 140 countries and currently ranks No. 1 in SIP phone shipments for the last three years.



Certified for

Skype for Business





Gábor Korpás, atlantis telecom 30. 11. 2022